

# **Corporate Overview**

August 2024

Connecting Everyone and Everything, All the Time.



#### Safe Harbor Statement

Please note that the attached presentation includes forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements include projections and information relating to future events, prospects, expectations and results of Skyworks (e.g., certain projections and business trends, as well as plans for dividend payments). We caution you that actual results may differ materially and adversely from those projected in the forward-looking statements as a result of certain risks and uncertainties, those noted in the appendix to this presentation and in our most recent Form 10-K and Form 10-Q filings, which you may obtain for free at the SEC's website at http://www.sec.gov. We undertake no obligation to update any forward-looking statements.

This presentation contains certain non-GAAP financial measures that Skyworks believes are useful in evaluating our operating performance. Refer to the appendix to this presentation for reconciliation to GAAP of these non-GAAP measures and to our most recent earnings release at http://investors.skyworksinc.com for additional information about our use of non-GAAP financial measures.

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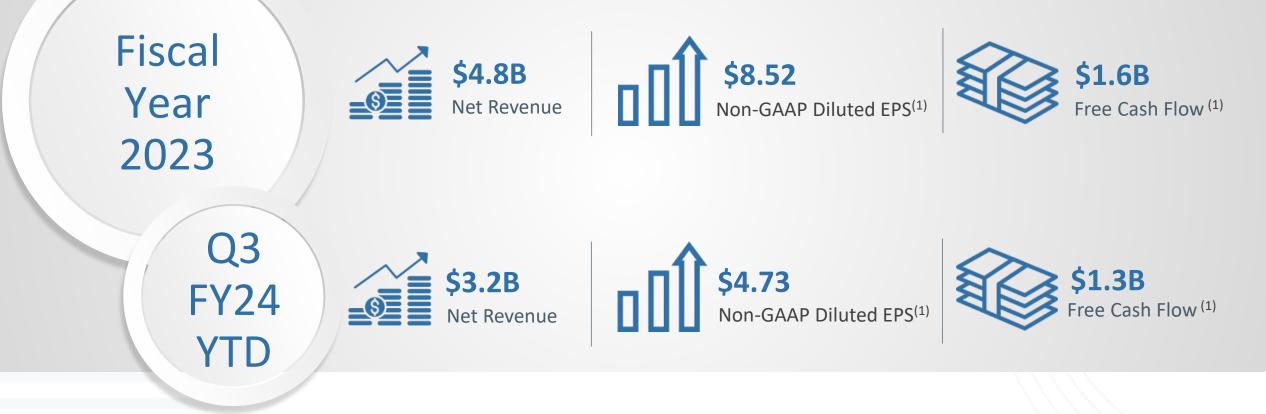
#### Skyworks at a Glance



### Connecting Everyone and Everything, All the Time.



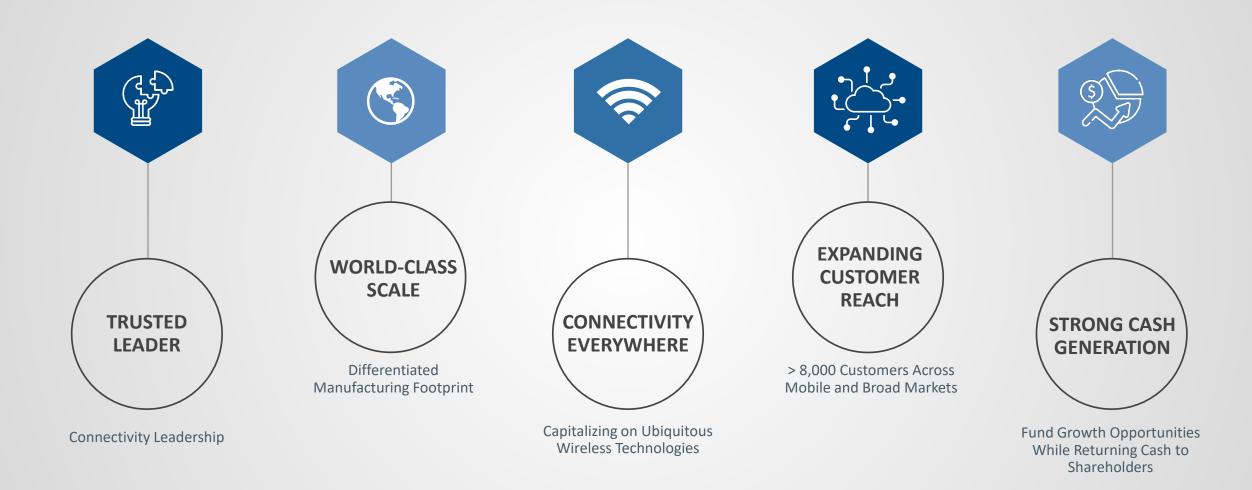
### **Financial Performance**



(1) Non-GAAP – Adjusted for Certain Items. See Appendix and our Q4 FY23 and Q3 FY24 Earnings Releases for a Reconciliation to GAAP.



### Delivering Long-Term Shareholder Value





### Skyworks is at the Forefront of Connectivity



## Helping to Lead the Global Shift to 5G



#### **Delivers Innovative Performance**

Section 2017 Fast Data Throughput Enhanced Mobile Broadband (eMBB)

Extremely Low Latency Ultra-Reliable Low Latency Communications (URLLC)

Enhanced Spectral Efficiency Massive Machine Type Communications (mMTC)







Rapidly Growing Addressable Markets and Applications



### **Global Technology and Manufacturing Footprint**



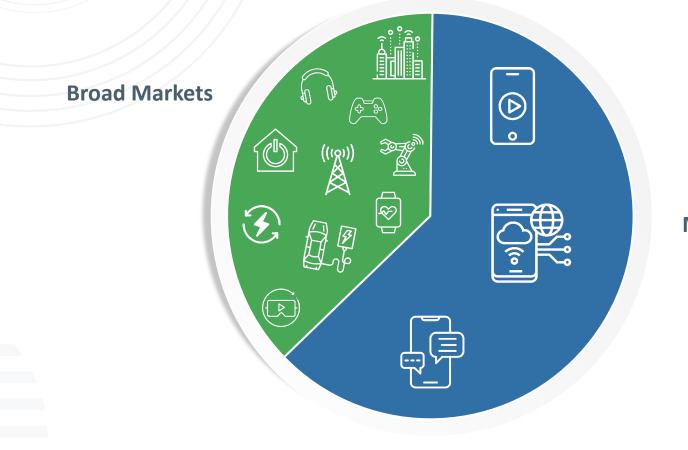
#### Addressing a Diverse and Growing Set of End Markets





## Diverse Revenue Across Mobile and Broad Markets

Fiscal Year 2023



Mobile



### Mobile Revenue – Growth Across All Leading Platforms







### Increasing Levels of Complexity and Content with Each New Generation



**Power Amplifiers** 



Power Amplifiers Filters Switches



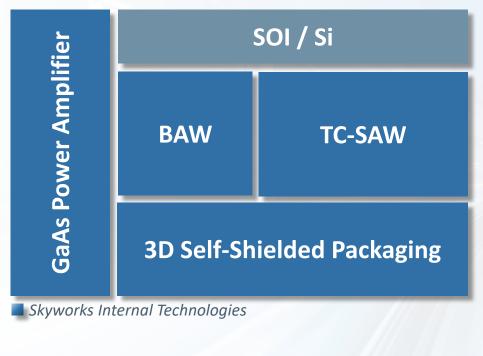
Filters: 40 Bands: 15 Tx/Rx Filters: 30 CA Combos: 10 Peak Rate 150Mbps 2x2 MIMO DL



Filters: 70 Bands: 30 Tx/Rx Filters: 75 CA Combos: 200 Peak Rate > 1Gbps 4x4 MIMO DL and UL



### Powering a Leading Cellular Technology Roadmap

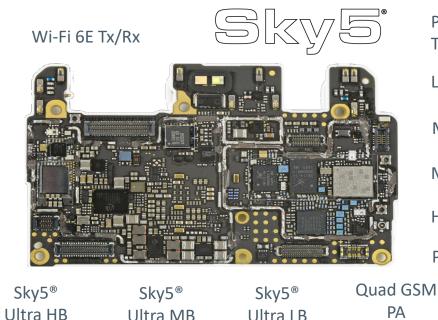


Cellular Transmit C Cellular Receive GPS Antenna Management Wi-Fi / Bluetooth





## Broad Content Expansion Driven by Higher Performance



Precision Antenna Tuning

Low Band DRx

Mid Band DRx

MIMO DRx

High Band Tx DRx

Precision GPS

Vibrant and Highly Profitable Mobile Ecosystem

Smartphones / IoT Devices Are Critical Network Access Points

SKYWORKS



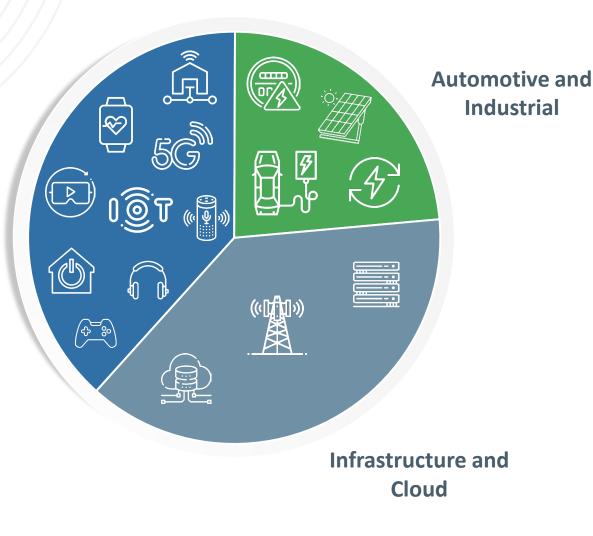
Increasing Demand for Powerful Connectivity Engines

Best-in-Class Performance Deep Reach and Leadership in Mobile Uniquely Positioned Versus Competition

BAW

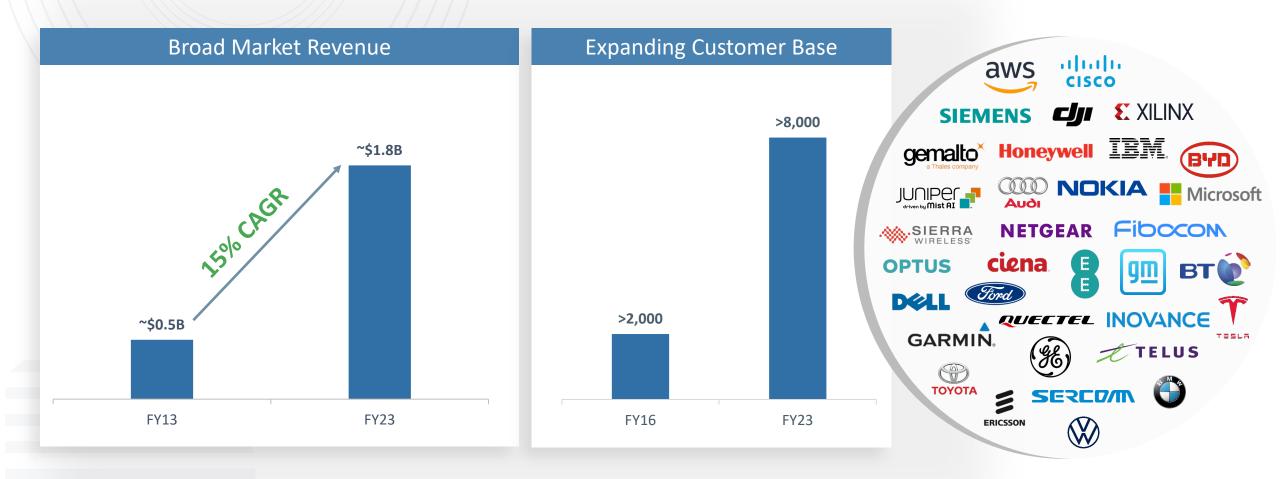
#### Diversifying Revenue Across Secular Growth Broad Markets Fiscal Year 2023

Internet of Things





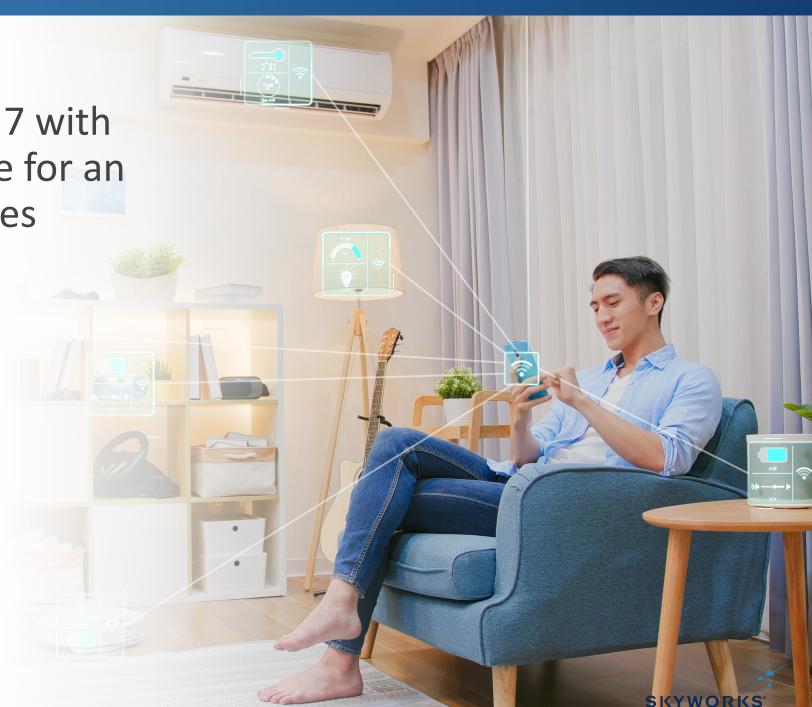
### Broad Market Revenue Growth – Fueling Diversification





Blazing-fast Wi-Fi 6E and 7 with Greater Quality of Service for an Expanding Array of Devices





**Network Densification Drives RF** Demand and Accelerates **5G Infrastructure Growth** 

> **Massive MIMO Small Cells Indoor Radios**



ERICSSON

SAMSUNG

11111 CISCO

NOKIA

Inspiring EV/Hybrid and Autonomous Vehicle Innovation

> Cellular Connectivity and Infotainment

Power Isolation for EV/Hybrid

**Timing Solutions** 

**Digital Radio Co-Processors** 



SKYWORKS



### A Leader in Factory Automation and Smart Energy



Intelligent Edge Computing Motor Drive / Metering Industrial Automation Advanced Robotics Nex-Gen Smart Energy Solutions

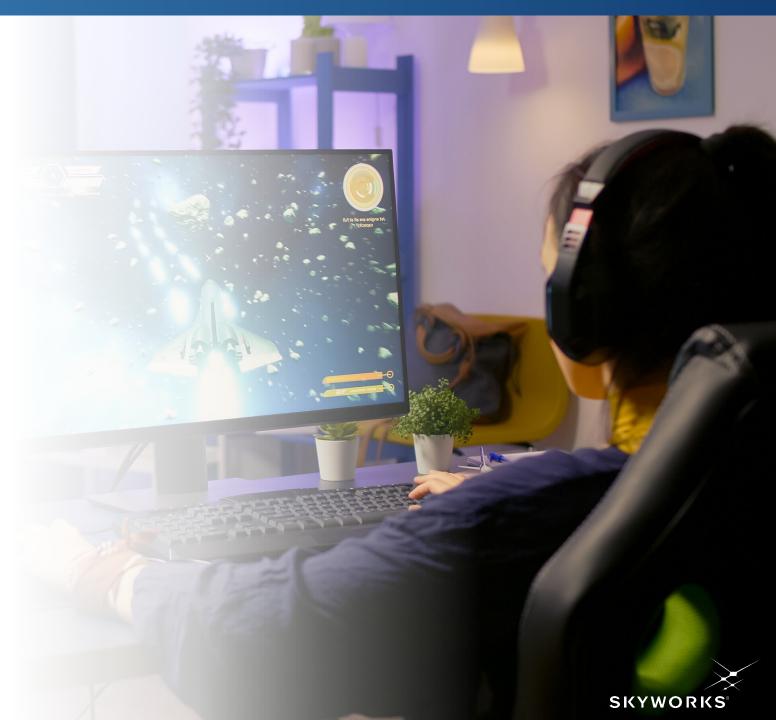






### Game-Changing Cognitive Audio

Microsoft	ୁ <mark>ନ</mark> ∧ Z Ξ R <sup>°</sup>
SAMSUNG	<b>isteel</b> series
	Skullcandy
VIZIO	SONY



#### Our Strategic Path

#### Driving New Technology Adoption

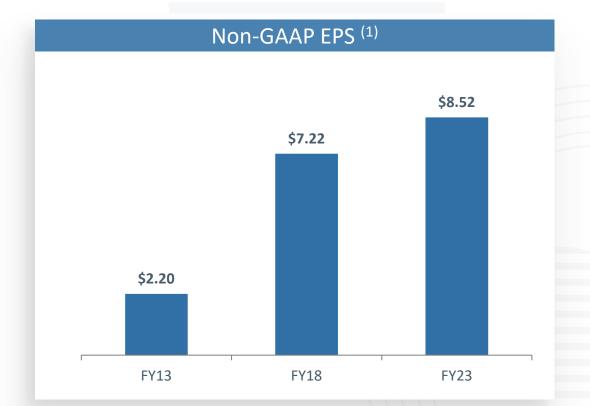


Leveraging Core Technologies Across Multiple Markets



## Strong Top and Bottom-Line Growth

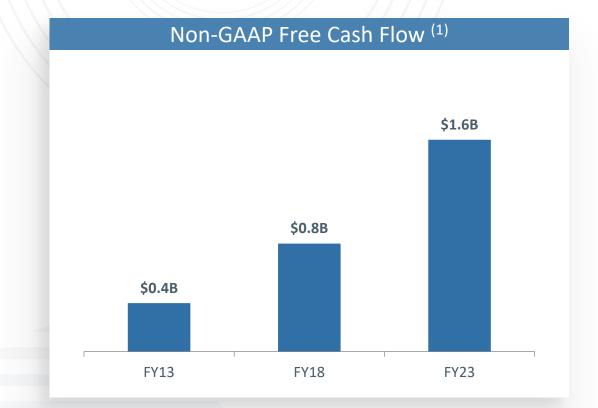


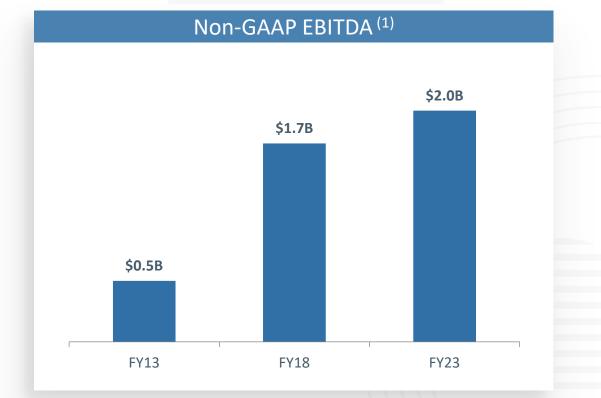


(1) Non-GAAP – Adjusted for Certain Items. See Appendix and our Q4 FY13, Q4FY18, and Q4 FY23 Earnings Releases for a Reconciliation to GAAP.



### Exceptional Cash Generation – FCF Doubling Every Five Years

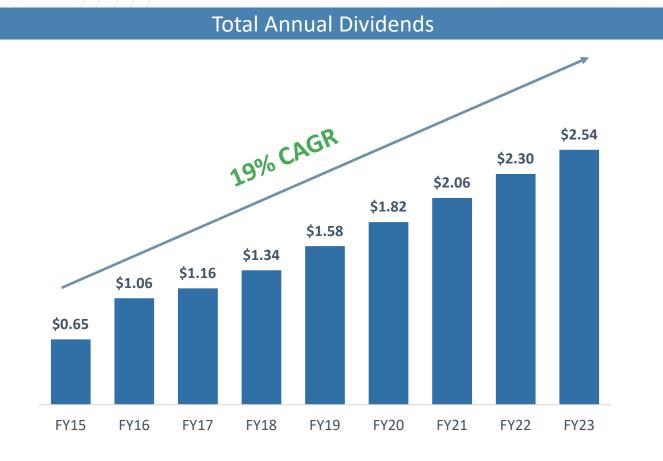






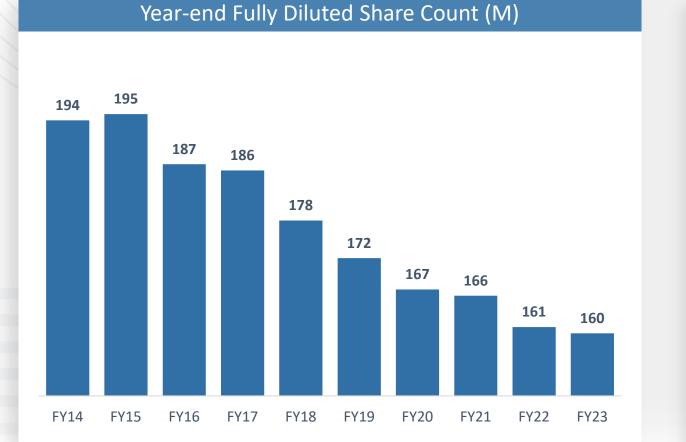
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### Nine Years of Dividend Increases

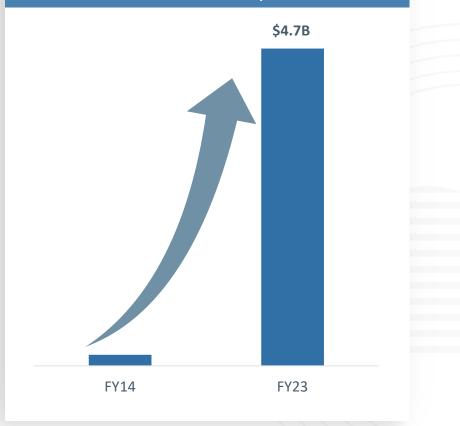




## Cumulative Share Repurchases of \$4.7 Billion



#### Cumulative Share Repurchases





Powerful Long-Term Target Financial Model

World-Class Financial Performance



**10-15%** Revenue Growth 53% Gross Margin 40%

Operating Margin

**30%** Free Cash Flow Margin



### **Executive Management Team**



Liam K. Griffin Chairman, Chief Executive Officer & President





**Kris Sennesael** Senior Vice President & Chief Financial Officer

**Robert J. Terry** Senior Vice President. General Counsel & Secretary



**Kari Durham** Senior Vice President, Human Resources



Reza Kasnavi Senior Vice President, Technology & Manufacturing

Carlos S. Bori Senior Vice President, Sales & Marketing



Joel R. King Senior Vice President & General Manager, **Mobile Solutions** 



**Yusuf Jamal** 

Solutions

**Brian Mirkin** Senior Vice President Senior Vice President & General Manager, & General Manager, Mixed Signal Solutions **Diversified Analog** 



#### Appendix: Safe Harbor Statement

This presentation includes "forward-looking statements" intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements include information relating to future events, prospects, expectations, and results of Skyworks (e.g., certain projections and business trends, as well as plans for dividend payments). Forward-looking statements can often be identified by words such as "anticipates," "expects," "forecasts," "intends," "believes," "plans," "target," "may," "will" or "continue," and similar expressions and variations or negatives of these words. All such statements are subject to certain risks, uncertainties and other important factors that could cause actual results to differ materially and adversely from those projected and may affect our future operating results, financial position and cash flows.

These risks, uncertainties and other important factors include: the susceptibility of the semiconductor industry and the markets addressed by our, and our customers', products to economic cycles or changes in economic conditions, including inflation and recession; our reliance on a small number of key customers for a large percentage of our sales; the availability and pricing of third-party semiconductor foundry, assembly and test capacity, raw materials, including rare earth and similar minerals, supplier components, equipment and shipping and logistics services, including limits on our customers' ability to obtain such services and materials; the risks of doing business internationally, including increased import/export restrictions and controls (e.g., our ability to sell products to certain specified foreign entities only pursuant to a limited export license from the U.S. Department of Commerce or our ability to obtain foreign-sourced raw materials), imposition of trade protection measures (e.g., tariffs or taxes), security and health risks, possible disruptions in transportation networks, fluctuations in foreign currency exchange rates, and other economic, social, military and geopolitical conditions in the countries in which we, our customers or our suppliers operate, including the conflicts in Ukraine and the Middle East; delays in the deployment of commercial 5G networks or in consumer adoption of 5Genabled devices; the volatility of our stock price; decreased gross margins and loss of market share as a result of increased competition; our ability to obtain design wins from customers; changes in laws, regulations and/or policies that could adversely affect our operations and financial results, the economy and our customers' demand for our products, or the financial markets and our ability to raise capital; fluctuations in our manufacturing yields due to our complex and specialized manufacturing processes; our ability to develop, manufacture and market innovative products, avoid product obsolescence, reduce costs in a timely manner, transition our products to smaller geometry process technologies and achieve higher levels of design integration; the quality of our products and any defect remediation costs; our products' ability to perform under stringent operating conditions; reduced flexibility in operating our business as a result of the indebtedness incurred in connection with the transaction with Silicon Laboratories Inc.; our ability to retain, recruit and hire key executives, technical personnel and other employees in the positions and numbers, with the experience and capabilities, and at the compensation levels needed to implement our business and product plans; the timing, rescheduling or cancellation of significant customer orders and our ability, as well as the ability of our customers, to manage inventory: the effects of global health crises on business conditions in our industry, including in the risk of significant disruptions to our business operations, as well as negative impacts to our financial condition; our ability to prevent theft of our intellectual property, disclosure of confidential information or breaches of our information technology systems; uncertainties of litigation, including potential disputes over intellectual property infringement and rights, as well as payments related to the licensing and/or sale of such rights; our ability to continue to grow and maintain an intellectual property portfolio and obtain needed licenses from third parties; our ability to make certain investments and acquisitions, integrate companies we acquire and/or enter into strategic alliances; and other risks and uncertainties, including those detailed from time to time in our filings with the Securities and Exchange Commission.

The forward-looking statements contained in this presentation are made only as of the date hereof, and we undertake no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.



#### Appendix: Unaudited Reconciliations of Non-GAAP Financial Measures

	Nine Months Ended Twelve Months Ended			
(in millions)	June 28, 2024	Sep. 29, 2023	Sep. 28, 2018	Sep. 27, 2013
GAAP net income per share, diluted	\$ 3.32	\$ 6.13	\$ 5.01	\$ 1.45
Share-based compensation expense	0.88	1.15	0.59	0.37
Acquisition-related expenses (benefit)	0.01	0.07	(.01)	0.01
Amortization of acquisition-related intangibles	0.75	1.26	0.11	0.15
Settlements, gains, losses, and impairments	0.06	0.42	0.01	0.01
Restructuring and other charges	0.07	0.08	0.02	0.03
Deferred executive compensation benefit	—	—	(0.01)	—
Tax adjustments	(0.36)	(0.59)	1.50	0.18
Non-GAAP net income per share, diluted	\$4.73	\$ 8.52	\$ 7.22	\$ 2.20

	Nine Months Ended	Twelve Months Ended		
(in millions)	June 28, 2024	Sep. 29, 2023	Sep. 28, 2018	Sep. 27, 2013
GAAP net cash provided by operating activities	\$ 1,348	\$ 1,856	\$ 1,261	\$ 500
Capital expenditures	(74)	(210)	(422)	(124)
Non-GAAP free cash flow	\$1,274	\$ 1,646	\$ 839	\$ 376

	Twelve Months Ended			
(in millions)	Sep. 29, 2023	Sep. 28, 2018	Sep. 27, 2013	
GAAP operating income	\$ 1,125	\$ 1,319	\$ 345	
Share-based compensation expense	185	108	72	
Acquisition-related expenses (benefit)	11	(2)	2	
Amortization of acquisition-related intangibles	202	21	29	
Settlements, gains, losses, and impairments	65	3	2	
Restructuring and other charges	14	3	6	
Deferred executive compensation expense (benefit)	_	(2)	1	
Non-GAAP operating income	\$ 1,602	\$ 1,450	\$ 457	
Depreciation and amortization	411	278	74	
Non-GAAP EBITDA	\$ 2,013	\$ 1,728	\$ 531	

